



**AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE
PRICE LIST**

**FSS Schedule 84: Total Solutions for Law, Enforcement, Security,
Facilities Management System, Fire, Rescue, Special Purpose Clothing,
Marine Craft, Emergency Disaster Response**

WEB SITE: WWW.VECTORUSA.COM

CONTRACT NUMBER: GS-07F-0206W

**PERIOD COVERED BY CONTRACT: February 15, 2010 TO
February 14, 2020**

PRICELIST CURRENT THROUGH MODIFICATION

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu driven database system, The Internet address for GSA Advantage! is <http://www.gsaadvantage.gov>



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VECTOR RESOURCES, INC., CORPORATE PROFILE

Vector Resources, Inc. ("VectorUSA"), a premier network integration company, employs more than 300 technology professionals and expert field technicians. Vector continues to build upon its award-winning reputation and experience by understanding the complex demands of today's ever-changing technology environment. The company manages a diverse employee base of highly trained network engineers who are expert in all areas of Unified Communications, including: voice, data, video, premise security, information security, and network and professional consulting.

VectorUSA has established a strong network of partnerships with leading technology companies to meet the unique requirements, regardless of size or complexities, of each of the Federal Agencies. It is our goal to guide the agencies in the right direction by understanding their requirements and collaborating with them on strengthening their goals in order to obtain the best products and services at the best pricing available through our industry partners. We have listed some of our partners in this schedule, and continue to expand our out-reach program by developing access to other technology developers and suppliers to anticipate all Federal Agencies' needs.

The VectorUSA Advantage builds its network solution through our industry knowledge and expertise in assessment, design, implementation, and optimization of enterprise technologies. Government Agencies and clients of all sizes and across all industries continue to engage us because we keep our commitments and deliver on our promises. We have earned our clients' trust by delivering turnkey networks and Unified Communication solutions for Government Agencies, Fortune 500 Companies, global shipping and logistics companies, large urban school districts, major research hospitals, and a wide variety of small and medium-sized businesses.

Regardless of size, we involve each client in the solution-design process. We want to ensure a scalable information network that will enhance your operations, increase productivity and significantly reduce costs. And, our Professional Services team will allow you to focus on your organization's core competencies while we act as your world-class support team.

Our mission: Connecting People to Information and the World.



VECTOR RESOURCES, INC.
PRODUCTS AND SERVICES

Vector Resources, Inc. PROVIDES:

SERVICES OFFERED	DESCRIPTION
SECURITY SOLUTIONS	Vector Resources, Inc. implements specialized security products and video surveillance, including the following: OnSSI, SONICWALL, PANASONIC, HIRSCH, PELCO, FOUNDRY, AIPHONE, MICROSOFT, SONY, CISCO
WIRELESS SOLUTIONS	Vector Resources, Inc. provides seamless communication integration of wireless networks and applications and has teamed with the following partners: CISCO, 3COM, ASCOM, MERU, ARUBA
VOIP TELEPHONY INTEGRATION SOLUTIONS	Vector Resources provides design, installation and configuration of Voice Over Internet Protocol (VOIP) systems, including voice services such as voice mail, integrated messaging and centralized FAX systems. Vector also provides monitoring, maintenance and support services for our voice solutions. Vendor employs certified network and security engineers. Vector's VOIP partners include: CISCO, 3COM, BERBEE, ASCOM, IPCLERATE, VALCOM
INFRASTRUCTURE DESIGN & STRUCTURED CABLING INSTALLATION	Vector Resources designs and delivers reliable and scalable voice, data, video, and security solutions.



	<p>We take into consideration our clients' existing investment in its disparate operating systems, cabling and equipment and integrate these assets into a seamless solution. Our Structured Cabling Partners include: AMP-TYCO, COMMSCOPE, BERK-TEK, ORTRONICS, CORNING, LEVITON, ADC, PANDUIT, SUMITOMO ELECTRIC LIGHTWAVE, KRONE,</p>
<p>NETWORKMANAGEMENT & ENGINEERING SERVICES LOCAL AREA NETWORKS (LAN) SUPPORT SERVICESWIDE AREA NETWORKS (WAN) SUPPORT SERVICES</p>	<p>Vector's design and engineering team delivers high-performance systems that are reliable and cost effective. Vector Resources provides all services associated with the design, installation and maintenance of network and telecommunications equipment, including providing user training. Vector Resources, Inc. can enter into nearly any form of Contract Team Arrangement to meet each Federal Agency's needs to provide a "one-shop, one-stop" solution.</p>
<p>VIDEO CONFERENCING</p>	<p>Vector Resources provides telepresence, video, voice, and audio solutions, and creates robust, cost effective solutions that empower people to meet and collaborate anywhere. Vector provides products and services that let Federal personnel connect to each other from their desktops, conference rooms, meeting halls, or other work locations anywhere in the world through seamless implementation of audio and video technologies. Our video partners include: LIFESIZE COMMUNICATIONS- Full High</p>



	Definition Video Conferencing with ability to conference Non-High Definition Video existing legacy Systems.
SYSTEM CUSTOMIZATION & NETWORK INTEGRATION & PROFESSIONAL SERVICES & AUDIO/VIDEO SYSTEMS & TELECONFERENCING SYSTEMS & TECHNOLOGY MAINTENANCE	Vector Resources, Inc. is a Services Provider and is also a value added reseller for the following manufacturers: CISCO, 3COM, HP, FOUNDRY, ALCATELAIPHONE, MICROSOFT, SONICWALL, TIPPING POINT Note: See VECTOR RESOURCES GSA SCHEDULE GS-35F-0505U

84 Total Solutions for Law, Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency/Disaster response.

Pursuant to Section 211 of the e-Gov Act of 2002, Cooperative Purchasing provides authorized State and local government entities access to information technology items offered through GSA's Schedule 70 and the corporate contracts for associated special item numbers. Contracts with the COOP PURC icon indicate that authorized state and local government entities may procure from that contract.

Special Item Number (SIN) 426-4S: Surveillance Systems

Surveillance Systems: – Includes CCTV, Vehicular Video, Mirrors and Binoculars, Observation Towers, Covert Systems and Ancillary Services such as Installation , Training, etc.

Special Item Number (SIN) 246 60 1: Security Systems Integration and Design Services

Services involving the security integration and/or management discipline which supports security products or systems through their life cycle. Security Systems integration and design services may include, but are not limited to those associated with the design, test, production, fielding, sustainment, improvement of cost effective security and/or protection systems including the eventual disposal or salvage of these systems. Services may include studies and analysis such as - risk assessment, threat evaluation, and assessment (including resultant deliverables).



VectorUSA may provide security or protection expertise in the pre-production or design phase of security or protection systems to ensure that the system can be supported through its life-cycle and that the infrastructure elements necessary for operational support are identified and acquired. These services may continue through the life cycle of the system or product and may include guidance, assistance and/or operational support. This includes all necessary security management elements.

Business Partners	Function
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CISCO	Network Integration, Wireless, Security, VOIP
3COM	Network Integration, Wireless, VOIP
FOUNDRY NETWORKS	Network Integration, Security
MICROSOFT	Network Integration, Security
ALCATEL	Network Integration
HP	Network Integration
SONICWALL	Network Integration
TIPPING POINT	Network Integration
ASCOM	Wireless, VOIP
ARUBA	Wireless
MERU	Wireless
AIPHONE	Security
HIRSCH	Security
PANASONIC	Security
PELCO	Security
OnSSI	Security
SONY	Security
AXIS	Security
BRS LABS	Security
PURE TECH SYSTEMS	Security
BERBEE	VOIP
VALCOM	VOIP
ADC	Structured Cabling
AMP-TYCO	Structured Cabling
BERK-TEK-ORTRONICS	Structured Cabling
COMMSCOPE	Structured Cabling
CORNING	Structured Cabling
KRONE	Structured Cabling
LEVITON	Structured Cabling
PANDUIT	Structured Cabling
SIEMON	Structured Cabling
SUMITOMO ELECTRIC LIGHTWAVE	Structured Cabling
LIFESIZE COMMUNICATIONS	Video Conferencing
EXTRON ELECTRONICS	Audio/Video



CUSTOMER INFORMATION

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

CONTRACTOR: Vector Resources, Inc.
3530 Voyager Street
Torrance, CA 90503

FEIN: 95-4154511
DUNS No.: 19-536-8774
CAGE Code: 3F3M5
CCR, ORCA & WAWF Registered
GSA Schedule 70, Contract # GS-35F-0505U
GSA Schedule 84, Contract # GS-07F-0206W
CMA Contract Authorized
Alliant GWAC Business Partner

CONTACT: Jeffrey Zukerman
Phone Number: 310-436-1007
Fax Number: 310-921-3224
Email: jzukerman@vectorusa.com

BUSINESS SIZE: Small Business

1a. Table of Awarded Special Item Number (SINs)

SIN	Description
426-4S	Closed Circuit Surveillance Systems
246 60 1	Security Systems Integration and Design Services



**1b. Lowest Priced Model Number and Price each SIN
(Government price based on a unit of one)**

SIN Description

*See Price for detailed information

2. Maximum Order*: \$500,000 per SIN/order

* if the best value selection places your order over the Maximum Order identified in this catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. Minimum Order None

4. Geographic Coverage: Domestic, 50 States, DC, Puerto Rico, US Territories

5. Point(s) of Production: Torrance, Los Angeles County, CA

6. Discount from list prices:

GSA Net Prices are shown on the GSA spreadsheet (provided upon request). Negotiated discounts has been deducted and the IFF has been included.

7. Quantity Discount(s): None

8. Prompt Payment Terms: Net 30 Days

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold

9b. Government Purchase Cards are accepted above the micro-purchase threshold



10. Foreign Items:

Sony – Japan

Sightlogix – None

BRS Labs – None

OnSSi – None

Axis Communications- Belgium, Czech Republic, Denmark, Estonia, Finland, France, Germany, Hungary, Italy, Japan, Korea (Republic of), Mexico, Poland, Romania, Slovakia, Sweden, Taiwan, United Kingdom

Aiphone – Japan and Korea

Pure Tech- None

Arecont - USA

11a. Time of Delivery: 7 - 14 Days

ARO

11b. Expedited Delivery: Consult with Contractor

11c. Overnight and 2-Day Delivery: Consult with Contractor

11d. Urgent Requirements: Consult with Contractor

12. FOB Point:

US, AK, HI, PR, select

Origin Prepay and Add

OnSSI (**destination**)

Axis, Aiphone, Sony,

PureTech, BRS Labs,

Sightlogix, Arecont (**Orgin,**

Prepay, Add)

13a. Ordering Address: Same as Contractor's address

13b. Ordering Procedures: For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8-405-3

14. Payment Address: Same as Contractor's address

15. Warranty Provision: Manufacturer's Standard Commercial Warranty applies. Customers should contact the contractor for a copy of the warranty.

16. Export Packing Charges: N/A



17. Terms and Conditions of Government Purchase Card Acceptance: Accepted at or below and above the micro-purchase level.

18. Terms and Conditions of Rental, Maintenance, and Repair (if applicable): N/A

19. Terms and Conditions of Installation: N/A

20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if available): N/A

20a. Terms and Conditions for any other services (if applicable): N/A

21. List of Services and Distribution Points (if applicable): N/A

22. List of Participating Dealers (if applicable): N/A

23. Preventive Maintenance (if applicable): N/A

24a. Special Attributes such as environmental attributes: N/A

24b. Section 508 Compliance for EIT: N/A

25. DUNS Number: 19-5368774

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTING REGISTRATION (CCR) DATABASE: Contractor is registered



PRICING

246 60 1 Security Systems Integration and Design Services

Labor/Service Description	GSA Rate with IFF
Security/CCTV Installation Technician	\$ 107.05
Field Technician	\$ 72.79
Systems Engineer	\$ 107.05
Technical Support Technician	\$ 81.36
Project Manager	\$ 128.46

Description of Labor/Service Categories

Security/CCTV Installation Technician

Responsible for installing and maintaining state of the art, security, video surveillance/CCTV systems. Primary responsibilities include: Install, program, configure, commission, service, and maintaining analog and IP Video Surveillance Systems in government and commercial settings including but not limited to: OnSSi, Sony, BRS Labs, and Axis as well as other related building system products at customer sites. Must be able to manage and execute multiple projects simultaneously and deliver projects on time and within allocated installation hours. Read and understand complicated blueprints, diagrams, schematics, submittals, software/system programs, and operation/product manuals.

Field Technician

Provides support in the installation of various security, surveillance, and access control systems. Responsibilities include:

- Measure, cut, splice, connect, solder, and install wire and cable.
- Install, test, troubleshoot, repair, replace, or adjust components using hand tools and test equipment.



- Read and understand schematics, wire diagrams, and technical drawings.
- Perform routine maintenance on equipment, including adjustment and repairs.
- Assemble, disassemble, and install video and data communication lines and hardware, computer systems, and security and surveillance systems using hand and power tools.
- Apply basic electrical theory (voltage, amperes, and ohms).
- Climb poles and ladders, construct camera pole and roof mounts and/or reinforcements, and mix concrete to enable equipment installation.
- Clean and maintain tools, test equipment, and motor vehicles.
- Complete log books, expense vouchers, and verbal and written status reports as directed.
- Dig holes or trenches and mix concrete to enable equipment installation.
- Attend and successfully complete training classes covering core knowledge required for the installation, maintenance, and repair of technical and physical security equipment within 90 days after date of hire.
- Conducts personal safety check and adheres to established safety standards, guidelines, and directives.
- Perform other duties, as assigned.

Systems Engineer

Provides customer systems engineering support in defining and implementing the necessary solutions to customer problems with work-processes and tools which address those problems in relation to security, surveillance, and access control systems. Responsibilities include the capacity to progressively link, test, program, maintain and modify as necessary the customer's system and service components.

Technical Support Technician

Responsible for performing customer support activities involving the installation, modification, repair and maintenance of complex security equipment and systems (CCTV and IP Surveillance Systems). Conducts on-site installation and testing of equipment to ensure proper working order. Troubleshoots equipment start-up malfunctions and takes corrective action. Represents the company in a customer support role and is responsible for customer's satisfaction with equipment and servicing. Receives assignments in the form of objectives and establishes goals to meet objectives. Work is reviewed and measured based on meeting objectives and schedules.



Project Manager Video Surveillance Systems

Responsible for security system installation projects of varying sizes (across states) by directing internal and external resources to meet our high standards and customer expectations. Other responsibilities include: Reviewing system designs, site configurations and installation schedules to ensure project goals will be achieved. Proactively plans, schedules and controls installation process from start to finish to ensure that ethical and profitable installation practices, meeting contracted and applicable code requirements, are employed; Ensures consistently high-level of quality and timely installations; Confirms all equipment procurement for installations; Maintains and updates all installation project records in a centralized company database in a timely fashion; Maintains technical knowledge of current standards and new developments and updates company database; Conducts user training and customer activation sessions; Anticipates and identifies problems early and implements solutions that appear seamless to our customers, including negotiating and implementing appropriate change orders; Performs installation and service work on an infrequent basis when required to complete a project.

426-4S Closed Circuit Surveillance Systems

Labor/Service Description	GSA Rate with IFF
Project Manager	\$ 172.00
Project Administrator	\$ 115.00
Technical Specialist IV	\$ 128.00
Technical Specialist II	\$ 88.00
Systems Engineer III	\$ 123.00
Subject Matter Consultant	\$ 180.00



Description of Labor/Services Categories

Project Manager

Develops and implements projects for law enforcement, homeland defense, emergency preparedness and security clients and serves as a single point of contact for managing all tasks / subtasks. Guides projects from the original concept through final implementation. Defines project scope and objectives including developing detailed work plans, day-to-day management direction, schedules, project estimates, resource plans, status reports, and project tracking and analysis. Conducts project meetings and assures quality standards. Provides advanced technical and strategic guidance to multiple project teams and oversees project deliverables.



Project Administrator

Oversees and leads assigned tasks for law enforcement, homeland defense, emergency preparedness and security clients. Provides administrative support in the management of a project by tracking and monitoring budgets, schedules and documents. Maintains administrative documents to assure project is up to date. Assists in general project bid administration. Responsibility includes but not limited to: Contract Administration, Proposal Generation (Write, Review, and Edit project proposals), Bid Estimation. Acts as an information source and assists in developing organization policies and procedures. Assures successful task order completion within the scheduled timeframe consistent with the established scope of work to include technology based solutions. Directs technical teams and facilitates the integration of sub tasks to ensure the optimal use of assigned resources and subcontractors. Organizes, directs, and coordinates the planning and implementation of all activities associated with relevant project tasks.

Technical Specialist IV

Develops and implements projects for law enforcement, homeland defense, emergency preparedness and security clients. Tasks are broad in nature and include the design, development, layout, and testing of security related devices or systems. Plans and performs engineering research, studies, and analysis that may include technology planning; biometrics, organizational and vulnerability assessments, intelligence and threat analysis; determination of capabilities; standards development; resource planning; enterprise architecture development and integration; concept development and requirements analysis; systems design; test and evaluation; systems operation; control of systems and components; integrated logistics support; modeling and simulation; configuration management; systems and mission engineering; systems acquisition; and life-cycle management.

May provide assistance to lower level technical specialists. Perform duties associated with fiber optic splice activity pertaining to network activation or new customer turn-up. Capable of developing and correcting CCTV system using network transmission equipment.

Technical Specialist II

Develops and implements projects for law enforcement, homeland defense, emergency preparedness and security clients. Provides support to users on issues with moderate complexity. Knowledge of hardware, CCTV Surveillance, and Access Systems. Provides installation services and define facilities requirements. Routes highly complex problems to more experienced technical specialist. May possess knowledge of structured cabling systems, document imaging, document management, and other relevant systems. In addition, Provides first level, intermediate support to users. Applies hardware, and/or information technology knowledge to troubleshoot user or system problems. Routes more complex



problems to more experienced technical specialist. Provides installation support that includes cable/network infrastructure.

Subject Matter Consultant

Works with clients in consulting role to implement specific technology approaches relevant to client security needs. Develops detailed and logical physical design, acceptance criteria definitions, and project plans. Utilizes functional and/or subject matter area expertise gained through direct industry experience to assess the organizational, operational, and functional baseline for law enforcement, homeland defense, emergency preparedness, and security clients. Works with senior government officials and executives to provide industry vision and strategic direction with regard to their enterprise. May serve as an experts to assist agencies in determining and engage a wide range of stakeholders, including local, state, and federal agencies. Guides the determination of systems, mission engineering, and business process inadequacies and deficiencies that affect the functional area's ability to support/meet organizational threats. Participates in strategy sessions, strategic assessments, and design reviews to validate enterprise approach and vulnerability intelligence/risk management. Provides expert consulting and advisory expertise in the areas of organizational and vulnerability assessments, intelligence and threat analysis, and resolution of highly complex project and problems. Recognized for strong expertise and recognition in determining industry issues and trends.

Sony – Please email jzukerman@vectorusa.com to receive a copy

Sightlogix – Please email jzukerman@vectorusa.com to receive a copy

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