



**AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE  
PRICE LIST**

**FSS Schedule 58I: Professional Audio/Video, Telemetry/Tracking,  
Recording/Reproducing, and Signal Data Solutions**

**WEB SITE: [WWW.VECTORUSA.COM](http://WWW.VECTORUSA.COM)**

**CONTRACT NUMBER: GS-03F-058DA**

**PERIOD COVERED BY CONTRACT: February 11, 2016 TO  
February 10, 2021**

**PRICELIST CURRENT THROUGH MODIFICATION  
# 3FNG-RG-010001B REFRESH 25, January 28, 2016**

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu driven database system, The Internet address for GSA Advantage! is <http://www.gsaadvantage.gov>



**TABLE OF CONTENTS**

*CONTRACT NUMBER: GS-03F-058DA*  
..... 1

*TABLE OF CONTENTS*.....  
..... 2

*VECTOR RESOURCES, INC., CORPORATE PROFILE*  
..... 3

*PRODUCTS AND SERVICES*  
..... 4

*CUSTOMER INFORMATION*..... 8

*PRICING*  
..... 11



## VECTOR RESOURCES, INC., CORPORATE PROFILE

Vector Resources, Inc. (“VectorUSA”), a premier network integration company, employs more than 300 technology professionals and expert field technicians. Vector continues to build upon its award-winning reputation and experience by understanding the complex demands of today's ever-changing technology environment. The company manages a diverse employee base of highly trained network engineers who are expert in all areas of Unified Communications, including: voice, data, video, premise security, information security, and network and professional consulting.

VectorUSA has established a strong network of partnerships with leading technology companies to meet the unique requirements, regardless of size or complexities, of each of the Federal Agencies. It is our goal to guide the agencies in the right direction by understanding their requirements and collaborating with them on strengthening their goals in order to obtain the best products and services at the best pricing available through our industry partners. We have listed some of our partners in this schedule, and continue to expand our out-reach program by developing access to other technology developers and suppliers to anticipate all Federal Agencies' needs.

The VectorUSA Advantage builds its network solution through our industry knowledge and expertise in assessment, design, implementation, and optimization of enterprise technologies. Government Agencies and clients of all sizes and across all industries continue to engage us because we keep our commitments and deliver on our promises. We have earned our clients' trust by delivering turnkey networks and Unified Communication solutions for Government Agencies, Fortune 500 Companies, global shipping and logistics companies, large urban school districts, major research hospitals, and a wide variety of small and medium-sized businesses.

Regardless of size, we involve each client in the solution-design process. We want to ensure a scalable information network that will enhance your operations, increase productivity and significantly reduce costs. And, our Professional Services team will allow you to focus on your organization's core competencies while we act as your world-class support team.

**Our mission:** Connecting People to Information and the World.



**VECTOR RESOURCES, INC.**

**PRODUCTS AND SERVICES**

**Vector Resources, Inc. PROVIDES:**

<b>SERVICES OFFERED</b>	<b>DESCRIPTION</b>
SECURITY SOLUTIONS	Vector Resources, Inc. implements specialized security products and video surveillance, including the following: OnSSI, SONICWALL, PANASONIC, HIRSCH, PELCO, FOUNDRY, AIPHONE, MICROSOFT, SONY, CISCO
WIRELESS SOLUTIONS	Vector Resources, Inc. provides seamless communication integration of wireless networks and applications and has teamed with the following partners: CISCO, 3COM, ASCOM, MERU, ARUBA
VOIP TELEPHONY INTEGRATION SOLUTIONS	Vector Resources provides design, installation and configuration of Voice Over Internet Protocol (VOIP) systems, including voice services such as voice mail, integrated messaging and centralized FAX systems. Vector also provides monitoring, maintenance and support services for our voice solutions. Vendor employs certified network and security engineers. Vector's VOIP partners include: CISCO, 3COM, BERBEE, ASCOM, IPCLERATE, VALCOM
INFRASTRUCTURE DESIGN & STRUCTURED CABLING INSTALLATION	Vector Resources designs and delivers reliable and scalable voice, data, video, and security solutions.



	<p>We take into consideration our clients' existing investment in its disparate operating systems, cabling and equipment and integrate these assets into a seamless solution. Our Structured Cabling Partners include: AMP-TYCO, COMMSCOPE, BERK-TEK, ORTRONICS, CORNING, LEVITON, ADC, PANDUIT, SUMITOMO ELECTRIC LIGHTWAVE, KRONE,</p>
<p>NETWORKMANAGEMENT &amp; ENGINEERING SERVICES LOCAL AREA NETWORKS (LAN) SUPPORT SERVICESWIDE AREA NETWORKS (WAN) SUPPORT SERVICES</p>	<p>Vector's design and engineering team delivers high-performance systems that are reliable and cost effective. Vector Resources provides all services associated with the design, installation and maintenance of network and telecommunications equipment, including providing user training. Vector Resources, Inc. can enter into nearly any form of Contract Team Arrangement to meet each Federal Agency's needs to provide a "one-shop, one-stop" solution.</p>
<p>VIDEO CONFERENCING</p>	<p>Vector Resources provides telepresence, video, voice, and audio solutions, and creates robust, cost effective solutions that empower people to meet and collaborate anywhere. Vector provides products and services that let Federal personnel connect to each other from their desktops, conference rooms, meeting halls, or other work locations anywhere in the world through seamless implementation of audio and video technologies. Our video partners include: LIFESIZE COMMUNICATIONS- Full High</p>



	Definition Video Conferencing with ability to conference Non-High Definition Video existing legacy Systems.
SYSTEM CUSTOMIZATION & NETWORK INTEGRATION & PROFESSIONAL SERVICES & AUDIO/VIDEO SYSTEMS & TELECONFERENCING SYSTEMS & TECHNOLOGY MAINTENANCE	Vector Resources, Inc. is a Services Provider and is also a value added reseller for the following manufacturers: CISCO, 3COM, HP, FOUNDRY, ALCATELAIPHONE, MICROSOFT, SONICWALL, TIPPING POINT <b>Note: See VECTOR RESOURCES GSA SCHEDULE GS-35F-0505U</b>

58I Professional Audio Video, Telemetry/Tracking, Recording/Reproducing, and Signal Data Solutions

**Special Item Number (SIN) 58-8:** Professional Audio/Video Assessment, Design and Integration

**Special Item Number (SIN) 58-7:** Ancillary Services

VectorUSA may provide security or protection expertise in the pre-production or design phase of security or protection systems to ensure that the system can be supported through its life-cycle and that the infrastructure elements necessary for operational support are identified and acquired. These services may continue through the life cycle of the system or product and may include guidance, assistance and/or operational support. This includes all necessary security management elements.

<b>Business Partners</b>	<b>Function</b>
CISCO	Network Integration, Wireless, Security, VOIP
3COM	Network Integration, Wireless, VOIP
FOUNDRY NETWORKS	Network Integration, Security
MICROSOFT	Network Integration, Security
ALCATEL	Network Integration
HP	Network Integration
SONICWALL	Network Integration
TIPPING POINT	Network Integration



ASCOM	Wireless, VOIP
ARUBA	Wireless
MERU	Wireless
<b>AIPHONE</b>	<b>Security</b>
<b>HIRSCH</b>	<b>Security</b>
<b>PANASONIC</b>	<b>Security</b>
<b>PELCO</b>	<b>Security</b>
<b>OnSSI</b>	<b>Security</b>
<b>SONY</b>	<b>Security</b>
<b>AXIS</b>	<b>Security</b>
<b>BRS LABS</b>	<b>Security</b>
<b>PURE TECH SYSTEMS</b>	<b>Security</b>
BERBEE	VOIP
VALCOM	VOIP
ADC	Structured Cabling
AMP-TYCO	Structured Cabling
BERK-TEK-ORTRONICS	Structured Cabling
COMMSCOPE	Structured Cabling
CORNING	Structured Cabling
KRONE	Structured Cabling
LEVITON	Structured Cabling
PANDUIT	Structured Cabling
SIEMON	Structured Cabling
SUMITOMO ELECTRIC LIGHTWAVE	Structured Cabling
CRESTRON	Audio/Video
EXTRON ELECTRONICS	Audio/Video



**CUSTOMER INFORMATION**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov)

**CONTRACTOR:** Vector Resources, Inc.  
3530 Voyager Street  
Torrance, CA 90503

FEIN: 95-4154511  
DUNS No.: 19-536-8774  
CAGE Code: 3F3M5  
CCR, ORCA & WAWF Registered  
GSA Schedule 70, Contract # GS-35F-0505U  
GSA Schedule 84, Contract # GS-07F-0206W  
CMA Contract Authorized  
Alliant GWAC Business Partner

**CONTACT:** Jeffrey Zukerman  
Phone Number: 310-436-1007  
Fax Number : 310-921-3224  
Email : [jukerman@vectorusa.com](mailto:jzukerman@vectorusa.com)

**BUSINESS SIZE:** Small Business under NAICS code 334310

**1a. Table of Awarded Special Item Number (SINs)**

SIN	Description
58-7	Ancillary Services
58-8	Professional Audio/Video Assessment, Design and Integration





SIN Description  
\*See Price for detailed information

**2. Maximum Order\*:**

SIN 58 7 Maximum Order of \$250,000  
SIN 58 8 with a Maximum Order of \$500,000

**3. Minimum Order** None

**4. Geographic Coverage:** Domestic, 50 States, DC, Puerto Rico, US Territories

**5. Point(s) of Production:** Torrance, Los Angeles County, CA

**6. Discount from list prices:**

GSA Net Prices are shown on the GSA spreadsheet (provided upon request). Negotiated discounts has been deducted and the IFF has been included.

**7. Quantity Discount(s):** None

**8. Prompt Payment Terms:** Net 30 Days

**9a. Government Purchase Cards are accepted at or below the micro-purchase threshold**

**9b. Government Purchase Cards are accepted above the micro-purchase threshold**

**10. Foreign Items:**

Not Applicable at thi time

**11a. Time of Delivery:** 7 - 14 Days  
DARO

**11b. Expedited Delivery:** Consult with Contractor

**11c. Overnight and 2-Day Delivery:** Consult with Contractor



**11d. Urgent Requirements:** Consult with Contractor

**12. FOB Point:**

Not Applicable at this time

**13a. Ordering Address:** Same as Contractor's address

**13b. Ordering Procedures:** For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8-405-3

**14. Payment Address:** Same as Contractor's address

**15. Warranty Provision:** Manufacturer's Standard Commercial Warranty applies. Customers should contact the contractor for a copy of the warranty.

**16. Export Packing Charges:** N/A

**17. Terms and Conditions of Government Purchase Card Acceptance:** Accepted at or below and above the micro-purchase level.

**18. Terms and Conditions of Rental, Maintenance, and Repair (if applicable):** N/A

**19. Terms and Conditions of Installation:** N/A

**20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if available):** N/A

**20a. Terms and Conditions for any other services (if applicable):** N/A

**21. List of Services and Distribution Points (if applicable):** N/A

**22. List of Participating Dealers (if applicable):** N/A

**23. Preventive Maintenance (if applicable):** N/A

**24a. Special Attributes such as environmental attributes:** N/A

**24b. Section 508 Compliance for EIT:** N/A

**25. DUNS Number:** 19-5368774



**26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTING REGISTRATION (CCR) DATABASE:** Contractor is registered



**PRICING**

As pricing is based upon a commercial price list Vector Resources, Inc. understands that clause 552.216-70 ECONOMIC PRICE ADJUSTMENT—FSS MULTIPLE AWARD SCHEDULE CONTRACTS (SEP 1999) (ALTERNATE I—SEP 1999) shall apply.

Labor/Service Description	GSA Rate with IFF
Installation Engineer	\$ 88.16
Control System Programmer	\$ 94.96
Operational Trainer	\$ 81.86
Design Engineer	\$ 95.21
Project Manager	\$ 88.16
Systems Integration Service	\$ 94.45
System Design Engineer	\$ 95.21
Systems Programming Service	\$ 94.96
AV Installation Technician	\$ 75.36

Description of Labor/Service Categories

Installation Engineer

Education: B.S. Degree with major technical courses. Must have some knowledge of electronics, IT, audio/video technology and basics of video conferencing system. Three(3) years of experience in related field.

Functional Responsibility: Designs technical solutions, engineering designs and accurate cost estimate to meet client requirements. Researches solutions and product alternatives, and also

Control System Programmer

Education: B.S. Degree in control systems discipline. Three (3) years of experience in related field.



Functional Responsibility: Provides control system design and programming for AMX and Operational Trainer

Education: Minimum 2-year Associate Degree in engineering major. Three (3) years of experience.

Functional Job Responsibilities: Provides technical and operational instruction related to audio/video system. Assembles custom training programs and manuals.

### Design Engineer

Education: B.S. degree in audio, video and control systems discipline or science discipline. Five (5) years of experience in related field and professional engineering experience is required

Functional Responsibility: Works under general supervision in field of audio/video systems design and deployment. Uses computer technology and tools, performs abstract or concept studies and analyses of engineering problems to effect custom solutions.

### Project Manager

Education: B.S. degree in a primary Mechanical or Electrical Engineering Discipline, Science or related discipline. Five (5) years of experience required in an audio, video or related function.

Functional Responsibility: Completes responsibility of system integration and system installation for audio/video projects. Provides project oversight, personnel management, and reporting. Ensures staff conformance with task order schedules, budgeted costs, and deliverables. Works and interacts with all departments such as engineers, programmers, designers, and on-site employees.

### Systems Integration Service

Education: B.S. Degree with major technical courses. Must have some knowledge of electronics, IT, audio/video technology and basics of video conferencing system  
Three (3) years of experience in related field.



Functional Responsibility: Designs technical solutions, engineering designs and accurate Cost estimate to meet client requirements. Researches solutions and product alternatives and also coordinates with field engineer and client to ensure technical service requirements are accurate.

#### System Design Engineer

Education: B.S. degree in audio, video and control systems discipline or science discipline. Five (5) years of experience in related field and professional engineering experience is Required.

Functional Responsibility: Works under general supervision in field of audio/video systems design and deployment. Uses computer technology and tools, performs abstract or concept studies and analyses of engineering problems to effect custom solutions. Possesses thorough knowledge of principles and practices involved in the audio/video system implementation

#### Systems Programming Service

Education: B.S. Degree in control systems discipline. Three(3) years of experience in related field.

Functional Responsibility: Provides control system design and programming for AMX and Crestron. Possesses experience in audiovisual systems design.

#### AV Installation Technician

Education: Minimum a 2-year Associate Degree with major technical courses. Two (2) years of experience in related field.

Functional Responsibility: Performs standardized or prescribed assignments involving documentation of systems and a sequence of related operations. Follows standard work methods or explicit instructions; technical adequacy of routine work is reviewed on completion; non-routine work may also be reviewed in progress. Assembles or constructs equipment and parts; prepares specimens; services, repairs, and equipment. Installs equipments as required by specific directives in the functional areas assigned.